

Email: universitypresident@minsu.edu.ph Website: www.minsu.edu.ph Mobile: +63 977 846 72 28



# PROCUREMENT OF THE CBM HOTEL AND TRAVEL MANAGEMENT SYSTEM SOFTWARE LICENSE AND OWNERSHIP FOR MinSU

Name of Project

BAC Resolution Recommending Approval Resolution No. 70, s. 2024

WHEREAS, the Mindoro State University (MinSU), through the Bids and Awards Committee (BAC) has advertised in the PhilGEPS and MinSU Website the Request for Quotation (RFQ) for the project "Procurement of the CBM Hotel and Travel Management System Software License and Ownership for MinSU" with an Approved Budget for the Contract (ABC) amounting to Three Hundred Ninety Thousand Pesos (Php390,000.00);

WHEREAS, in response to the said advertisement, one (1) supplier was found in the document request list, however three (3) suppliers in the name of ACOR SOFTWARE SOLUTIONS, HOTEL TECH SYSTEM and SOFTTRACK PMS SYSTEM submitted price quotation before the deadline;

WHEREAS, the detailed evaluation of price quotation resulted in the following:

Approved Budget for the Contract (ABC)	Name of Bidder	Price Quotation
( Dajext & 10/6)	ACOR Software Solutions	Php390,000.00
Php390,000.00	Hotel Tech System	Php500,000.00
Planatra	Softtrack PMS System	Php800,000.00

WHEREAS, the BAC examined and verified the price quotations submitted by the abovementioned suppliers and was found to be complying and responsive; thus, the project be awarded to the supplier in the name of ACOR SOFTWARE SOLUTIONS with the Lowest Calculated Responsive Bid (LCRB);

NOW, THEREFORE, the Bids and Awards Committee (BAC) HEREBY RESOLVED AS IT IS HEREBY RESOLVED, recommended to the Head of Procuring Entity the approval of this resolution for the abovementioned procurement awarding of contract for the "Procurement of the CBM Hotel and Travel Management System Software License and Ownership for MinSU" to ACOR Software Solutions amounting to Three Hundred Ninety Thousand Pesos (Php390,000.00) with official address at L28, B11 Francisco St. North Calmar, Mayao Kan., Lucena City, Quezon as the supplier/bidder with the Lowest Calculated Responsive Bid (LCRB);

RESOLVED, at MinSU Main Campus, Alçate, Victoria, Oriental Mindoro, this 15th day of April, 2024.

NEMESIO H. DAVALOS, Ph.D. BAC Chairperson

ANSELMO R. ULEP, JR. BAC Vice Chairperson

CIEDELLE P. SALAZAR Ph.D BAC Member ELVI C. ESCAREZ, Ph.D. BAC Member

MELGAR G. FADRIQUELAN BAC Member

Approved/Disapproved

CHRISTIAN ANTHONY C. AGUTAYA Ph.D.

OIC, Office of the University President Date:



Central Portal for Philippine Government Procurement Oppurtunities

# Philippine Government Electronic Procurement System

#### **Bid Notice Abstract**

# Request for Quotation (RFQ)

**Reference Number** 

10676000

**Procuring Entity** 

MINDORO STATE UNIVERSITY

Title

Procurement of the CBM Hotel and Travel Management System Software License and

Ownership for MinSU

**Area of Delivery** 

Oriental Mindoro

Solicitation Number:	RFQ 2024-38	Status	Closed
Trade Agreement:	Implementing Rules and Regulations		
Procurement Mode:	Negotiated Procurement - Small Value Procurement (Sec. 53.9)	Associated Components	1
Classification:	Goods	Bid Supplements	0
Category:	Systems Integration		
Approved Budget for the	PHP 390,000.00		
Contract:		Document Request List	1
Delivery Period:	30 Day/s		
Client Agency:		Date Published	20/03/2024
Contact Person:	JOHN EDGAR SUALOG		
	HEAD SECRETARIAT Alcate Victoria Oriental Mindoro	Last Updated / Time	20/03/2024 00:00 AM
	Philippines 5205 63-43-2862368	Closing Date / Time	25/03/2024 01:00 AM
	minsu.bacoffice@gmail.com		

#### Description

Please quote your lowest price on the items / listed below, subject to the General Condition on the last page, stating the shortest time of

delivery and submit your quotation duly signed by your representative not later than \_\_\_\_\_\_ in the address stated in the last page.

NEMESIO H. DAVALOS, Ph.D.

**BAC Chairperson** 

Note: 1. All entries must be typewritten.

- Delivery Period within \_\_\_\_ calendar days.
- 3. Warranty shall be for a period of six (6) months for supplies and materials, one (1) year for Equipment, from date of acceptance by the procuring entity.
- 4. Price validity shall be a period of 30 calendar days.
- 5. G-EPS Registration Certificate shall be attached upon submission of the Quotation.
- 6. Bidders shall submit Original Brochures showing certification of the product being offered (optional).
- 7. Mode of delivery: [ ] Pick-up (Schedule) [ ] Door to Door Delivery

Item

No. Unit ITEM AND DESCRIPTION QTY. UNIT

PRICE TOTAL AMOUNT

1 unit

TRAVEL MANAGEMENT SYSTEM (Software

License and Ownership) 2

Reservation Module

Airline Ticketing and Search

Hotel room Reservation and Search

Tours and Packaging Bookings and Search

Creation of Tour Packages Release of Vouchers and Tickets **INCLUSION** Software Installation/s Training to Faculty Technical Support (FREE) Software License Certificate Warranty 2 unit PMS HOTEL SYSTEM MODULE (Software License and Ownership) 1 Reservation Module, Guest Profiling, Front Office Module Rooms Management, Housekeeping Module, Standard Front Office, Casiering, Reports Handling and Night Audit INCLUSION Software instalation/s Training to Faculty Technical Support Software License Certificate Warranty

Created by

Annabelle Quinto Madrigal

**Date Created** 

19/03/2024

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Central Portal for Philippine Government Procurement Oppurtunities

#### nilippine Government Electronic Procurement System

## **Bid Notice Abstract**

## Request for Quotation (RFQ)

**Reference Number** 

10714332

**Procuring Entity** 

MINDORO STATE UNIVERSITY

**Title** 

Procurement of the CBM Hotel and Travel Management System Software License and

Ownership for MinSU

**Area of Delivery** 

Oriental Mindoro

Solicitation Number:	RFQ No. 2024-38	Status	Closed
Trade Agreement:	Implementing Rules and Regulations		
Procurement Mode:	Negotiated Procurement - Small Value Procurement (Sec. 53.9)	Associated Components	1
Classification:	Goods	Bid Supplements	0
Category:	Systems Integration		
Approved Budget for the Contract:	PHP 390,000.00	Document Request List	2
Delivery Period:	30 Day/s		
Client Agency:		Date Published	03/04/2024
Contact Person:	MARK LESTER A MAGPANTAY		
	Head, BAC Secretariat Alcate Victoria Oriental Mindoro	Last Updated / Time	03/04/2024 00:00 AM
	Philippines 5205 63-9-154612960	Closing Date / Time	10/04/2024 17:00 PM

#### Description

Please quote your lowest price on the items / listed below, subject to the General Condition on the last page, stating the shortest time of delivery and submit your quotation duly signed by your representative not later than in the address stated in the last page.

NEMESIO H. DAVALOS, Ph.D.

**BAC Chairperson** 

Note: 1. All entries must be typewritten.

- 2. Delivery Period within \_\_\_\_ calendar days.
- 3. Warranty shall be for a period of six (6) months for supplies and materials, one (1) year for Equipment, from date of acceptance by the procuring entity.

4. Price validity shall be a period of 30 calendar days.

5. G-EPS Registration Certificate shall be attached upon submission of the Quotation.

macmagpantay@minsu.edu.ph

- 6. Bidders shall submit Original Brochures showing certification of the product being offered (optional).
- 7. Mode of delivery: [ ] Pick-up (Schedule) [ ] Door to Door Delivery

Item No. Unit ITEM AND DESCRIPTION QTY. UNIT PRICE TOTAL AMOUNT 1 unit TRAVEL MANAGEMENT SYSTEM (Software License and Ownership) 2 Reservation Module Airline Ticketing and Search Hotel room Reservation and Search Tours and Packaging

Bookings and Search Creation of Tour Packages

Release of Vouchers and Tickets

INCLUSION

Software Installation/s

Created by Annabelle Quinto Madrigal

**Date Created** 02/04/2024

The PhilGEPS team is not responsible for any typographical errors or misinformation presented in the system. PhilGEPS only displays information provided for by its clients, and any queries regarding the postings should be directed to the contact person/s of the concerned party.

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#### REQUEST FOR QUOTATION

Procurement of the CBM Hotel and Travel Management System Software License and Ownership for MinSU

PR No.: 2024-040 / RFQ No. / 2024-38 / ABC Amount: Php390,000.00

: ACOR SOFTWARE SOLUTIONS Company Name

: L28,B11 FRANCISCO ST. NORTH CALMAR, MAYAO KAN. LUCENA CITY, QUEZON Address

Please quote your lowest price on the items / listed below, subject to the General Condition on the last page, stating the shortest time of delivery and submit your quotation duly signed by your representative not later than \_\_\_\_ in the address stated in the last page.

NEMESIO H. DAVALOS, Ph.D.

**BAC Chairperson** 

1. All entries must be typewritten.

Delivery Period within \_\_\_\_calendar days.

Warranty shall be for a period of six (6) months for supplies and materials, one (1) year for Equipment, from date of acceptance by the procuring entity.

Price validity shall be a period of 30 calendar days.

G-EPS Registration Certificate shall be attached upon submission of the Quotation.

Bidders shall submit Original Brochures showing certification of the product being offered (optional). Mode of delivery: [ ] Pick-up (Schedule) [ ] Door to Door Delivery

Item No.	Unit	ITEM AND DESCRIPTION	QTY.	UNIT PRICE	TOTAL AMOUNT
1	unit	Web-based TRAVEL MANAGEMENT SYSTEM (Software License and Ownership)	2	120,000	P240,000.00
		Reservation Module			
		Airline Ticketing and Search			
		Hotel room Reservation and Search			
		Tours and Packaging			
		Bookings and Search			
		Creation of Tour Packages			
		Release of Vouchers and Tickets			
		INCLUSION			
		Software Installation/s			
		Training to Faculty in campus			
		Technical Support (FREE)			
		Software License Certificate			
		Warranty			
2	unit	PMS HOTEL SYSTEM MODULE (Software License and Ownership)	1	150,000	P150,000.00
		Reservation Module, Guest Profiling, Front Office Module			
		Rooms Management, Housekeeping Module, Standard Front Office,			
		Cashiering, Reports Handling and Night Audit			
		INCLUSIONs			
		Software installation/s			
		Training to Faculty in campus			
		1 year Technical Support			
		Software License Certificate			
		1 year Warranty			
XVXVX	VXVXVXVX	VXVXVXVXVXVXVXVXVXVXVXVXVXVXVXVXVXVXVX			
		registed your Congress Condition 1/Wa queta you on the item at arises noted above.	TOTAL		P390,000.00

After having carefully read and accepted your General Condition, I / We quote you on the item at prices noted above

Email: universitypresident@minsu.edu.ph Website: www.minsu.edu.ph Mobile: +63 977 846 72 28



Supplier's Signature over Printed Name; EUGENIO PEREZ AGUAJAR JR.

TIN No. of Establishment; 172-649-573-001 Contact Number; CP# 0961-545-8444 Date; APRIL 12.2024

#### **General Conditions**

Quotations and other requirements stated below shall be submitted to the Bids and Awards Committee (BAC) Office, Mindoro State University - Main Campus, Alcate, Victoria, Oriental Mindoro, Philippines on the date and time stated in this RFP. Supplier shall submit the following requirements:

a.Duly signed original copy of Request for Quotation (RFQ). Prices shall be quoted in Philippine Pesos.

b.PhilGEPS Registration

Valid Mayor's/Business Permit

Omnibus Sworn Statement

BIR Certificate of Registration

Latest Income/Business Tax Return

TAX Clearance

DTI Registration/SEC Certificate

Original Brochures or certificates of the items offered showing its performance characteristics or specifications, if applicable Price validity shall be 30 calendar days from the deadline of submission of quotation. Ocular Inspection

Upon the decision of the End-User and BAC, the supplier and its concerned premises may be subjected to ocular inspection and approval by the End-User and/or TWG Inspections of the BAC prior to the award.

#### Award

The supplier that submitted the lowest calculated responsive quotation, and passed the inspection conducted by the End-User and BAC prior to the event, if any, shall be awarded the contract. **Evaluation of Quotations** 

Quotations shall be compared and evaluated of the basis of the following criteria: Completeness of Submission

Compliance with Item & Description Requirements

Price

Instructions

Supplier shall be responsible for the source(s) of its goods/services/equipment, and which shall be in accordance with the schedule and specifications of the RFQ or contract. Failure of the supplier to comply with this provision shall be ground for cancellation of the award or purchase order issued to the supplier.

Supplier that accepted an award, purchase order, or contract but failed to deliver the required goods/services/equipment within the time called for in the award, purchase order, or contract shall be disqualified from participating in MinSU or any of MinSU campuses future procurement activities. This is without prejudice to the imposition of other sanctions prescribed under R.A. 9184 and its IRR-A against the supplier.

All duties, excise, and other taxes and revenue charges shall be paid by the supplier.

All transactions are subject to withholding of credible Government Taxes per revenue regulation(s) of the Bureau of Internal Revenue Liquidation Damages

A penalty of one-tenth of one percent (0.001) of the total value of the undelivered goods/services/equipment shall be charged as liquidated damages for every day of delay of the delivery of the purchased goods/services/equipment. Warranty

Supplier warrants that all goods/services/equipment to be provided are of acceptable industry standard.

#### Payment

Payment shall be made only upon a certification by the Head of the Procuring Entity to the effect that the GOODS have been rendered or delivered in accordance with the terms of this Contract and have been duly inspected and accepted.



February 22.2024

**TO: Ms. Mariane Lineses** 

Program Chairperson -BSHM Dept.

**Mindoro State University- for 3 Campuses** 

**Mindoro** Province

Subject: Web-based TRAVEL MANAGEMENT SYSTEM offer for 3 MinSU

Dear Mam Mariane,

Thank you very much for your interest on our SOFTWARE PRODUCTS, We offer you Web-Based Travel Management

System for your BSTM hands on training . Please find below details for your perusal:

Quantity	Particular	Amount
1 Software License	Web-based TRAVEL MANAGEMENT SYSTEM	
Ownership	Course Outline:	
	Reservation Module	
	Airline Ticketing and Search	
	Hotel Room Reservation and Search	
	Tours and Packaging	
	Bookings and Search	
	Creation of Tour Packages	
	Release of Vouchers and Tickets	
Inclusions	<ol> <li>OFFSITE SOFTWARE INSTALLATION: ACOR together with your ICT/MIS personnel shall install Web based Travel Management Software System to your computer lab via online.</li> <li>BLENDED LEARNING APPLICATION: Web based XTREME EVOLUTION.NET SYSTEM can be access by students at their home via internet connection.</li> <li>TRAINING of your Faculty on how to use the Web based Tours and Travel Software System will be done via ZOOM / ONLINE.</li> <li>Manual Guides for the faculty.</li> <li>Training of your IT personnel on the Installation of the Web based Travel Management System.</li> <li>Free Technical Support and after sales services for one year</li> <li>Warranty, ACOR provides one year software warranty.</li> <li>UPDATES, if there is any, shall be Free for one year.</li> <li>LICENSE, Software License Certificate of Ownership shall be given as the software system access owner.</li> </ol>	



Total Price: PHP 360,000.00 < three hundred sixty thousand pesos only >

Php 120,000.00 each for 3 MinSU campuses

one-time payment, Software System Ownership

#### TERMS and CONDITIONS

Price Quote: in Philippine Pesos. Price are VAT inclusive.

**TERMS OF PAYMENT**: 50% down payment upon signing the contract.

50% balance shall be paid to ACOR SOFTWARE SOLUTIONS once full delivery has achieved.

Please make payment to:

ACOR SOFTWARE SOLUTIONS

BDO Checking Account: 01257-8000-527

HALANG, CALAMBA BRANCH

VALIDITY: Terms of this proposal are valid only for 30 days.

**TIMETABLE:**To be provided by ACOR to client upon receipt of signed contract and down payment. Provision of timetable is subject to client submission of all requirements.

**INSTALLATION, TRAINING, AND IMPLEMENTATION:** Installation, Training, and Implementation are part of this Agreement. As compliance to COVID-19 Government Protocols on health safety, SOFTWARE SYSTEM INSTALLATION will be done Offsite by remote. And Hands on Training for faculty will be achieve via ZOOM meeting app. Hence, if in any case Client shall require us for a face to face in-campus software delivery and faculty training, client shall provide Transportation, Meals, and Accommodation for the ACOR implementation team of three person for the duration of Installation, Training and Implementation.

**SUPPORT SERVICES:** ACOR shall provide phone-in support thru our HOTLINE# and **internet remote support** for a period of one year after the said delivery. Client is required to have internet connection to avail our internet remote support. Hardware support services are limited to technical support only.

**WARRANTY:** ACOR provides limited warranty on software for a period of one year. All hardware provided by the client are warranted by its own hardware provider.:

- Alteration, repair, hacking, or tampering with software/hardware by any party other than authorized ACOR personnel.
- Software viruses or anything virus-related or malware related.
- Damage due to misapplication or improper use, heat or smoke, water or moisture, rodent and insect infestations, or *force majure*.
- Damage caused by power surge, black or brown outs, or non-use of working and suitable Automatic Voltage Regulator and/or Uninterrupted Power Supply.
- Network connectivity or network hardware not installed by ACOR.
- Internet provider, internet connection, or internet hardware supplied by third parties.
- Formatting/Reformatting of Hard Disk Drives.
- Failure to create backup/external back up data
- Adjusting, fixing, connecting loose wires/cables of system hardware or peripherals such as receipt printers and cash drawers
- Moving computers from one location to another



**CUSTOMIZATIONS:** Any modifications or customizations not listed in this proposal will be subject to additional pricing.

HARDWARE and OPERATING SYSTEM REQUIREMENTS: < to be provided by the Client >

#### Workstations:

Processor – Intel® Core™2 Duo Processors at least 2.00 Ghz (or similar specs)

RAM - 2 GB(for 32-bit OS) or 4 GB(for 64-bit OS)

Hard Disk Drive - at least 250 Gigabytes

Operating System - Windows XP or higher

#### Server:

Processor - Intel® Xeon® E5-2600 v4 product family Intel® Xeon® E5-1600 v3 3.65 Ghz (or similar specs)

RAM - 16 Gigabytes

Hard Disk Drive - at least 500 Gigabytes

Operating System - Windows 2008 or higher

Internet connection of at least 5mbps (optional)

**CONFIDENTIALITY AND NON-DISCLOSURE:** All Pricing, Terms, and Inclusions relative to this contract/proposal are not to be disclosed by the client to any third party without the expression written permission from ACOR.

**TERMS and SERVICES:** In the event of any breach or perceived breach by the client of any of the terms and conditions enumerated herein, ACOR reserves the right to discontinue service to the client until such breach is satisfactorily resolved.

Thank you very much and we look forward to be of service to your establishment. Should you have any questions please call me: 0961-545-8444 or email us at :tradeway2001@yahoo.com

We hope you find our offer according to your expectation and preference. Please signify your conformity by signing in the space below.

Very truly yours,

ACOR SOFTWARE SOLUTIONS

CONFORME:

Eugenio P. AGUAJAR JR.

CEO / President

MINDORO STATE UNIVERSITY 3 Campuses



Software Solutions

January 17.2024

TO: Ms. Mariane Lineses

Program Chairperson -BSHM Dept.

**Mindoro State University-Calapan Campus** 

**Mindoro** Province

Thank you very much for your interest on our Software Products, We offer our ACOR-PMS Hotel System as your

BSHM Hands-on training system. Please find below details for your perusal:

Quantity	Particular	Amount
1 Software License	ACOR-PMS Hotel System	
	Reservation Module	
	Guest Profiling	
	Front Office Module	
	Rooms Management	
	Housekeeping Module	
	Standard Front Office	
	Cashiering	
	Reports Handling	
	Night Audit	

Price: PHP 150,000.00 < one hundred fifty thousand pesos only >

One-time payment ,Software Ownership

#### **Inclusions**

- 1. SOFTWARE INSTALLATION: ACOR will install ACOR-PMS Hotel System up to 45 PC units to your computer laboratory.
- BLENDED LEARNING APPLICATION, your ACOR-PMS Hotel System can be use by your students remotely by way of providing them installer, to be installed to their Laptops or PCs at home, from there they can now learn hands on at home. No Internet needed to use PMS.
- 3. SIMULATOR: ACOR will install ACOR-PMS Hotel System to your mock Hotel Laboratory to be your simulator for students.
- 4. TRAINING: ACOR shall provide centralize Faculty hands on training on how to use myHotel PMS System via ZOOM APP with certificates of training each faculty.
- 5. MANUAL and MODULES: ACOR shall provide ACOR-PMS Hotel System manual guides and module exercises for faculty use who handles the course offer.
- 6. TECH SUPPORT: ACOR shall provide tech support thru Email, Calls, TeamViewer channels for the duration of 1 year.
- 7. ACOR shall train your computer laboratory in charge and IT personnel on how to install and



re-install your schools myHotel PMS Software System. And how to create access codes for your students.

8. SOFTWARE LICENSE CERTIFICATE: ACOR shall grant Software License Certificate of Ownership Rights to Use once full Payment and delivery was achieved.

#### TERMS and CONDITIONS

Price Quote: in Philippine Pesos. Price are inclusive of VAT

**TERMS OF PAYMENT: 50%** Upon signing at the Conforme of this proposal/contract, and 50% balance shall be collected by ACOR once full delivery has achieved.

- Please make payment to: ACOR SOFTWARE SOLUTIONS
BDO Checking Account: 01257-8000-527
HALANG, CALAMBA BRANCH

VALIDITY: Terms of this proposal are valid only for 30 days.

INSTALLATION, TRAINING, AND IMPLEMENTATION: Before proceeding of software delivery, an schedule must achieved prior to Installation, Training, and Implementation as part of this Agreement. As compliance to COVID-19 Government Protocols on health safety, SOFTWARE SYSTEM INSTALLATION will be done Offsite by remote. And Hands on Training for faculty will be achieve via ZOOM meeting app. Hence if in any case Client shall require us for a face to face in-campus software delivery and faculty training, client shall provide Transportation, Meals, and Accommodation for the ACOR implementation team of two person for the duration of Installation, Training and Implementation.

**SOFTWARE SUPPORT SERVICES**: ACOR shall provide phone-in support thru our HOTLINE# and **internet remote support** for a period of one year after the said delivery. Client is required to have internet connection to avail our internet remote support. Hardware support services are limited to technical support only.

**WARRANTY:**ACOR provides limited warranty on Software only for a period of one year. All hardware indicated on owners part, <if any > is covered by standard manufacturer warranty. Repair, damage, losses, or failure due to the following reasons are not included or covered:

- Alteration, repair, hacking, or tampering with software/hardware by any party other than authorized ACOR personnel.
- Software viruses or anything virus-related or malware related.
- Damage due to misapplication or improper use, heat or smoke, water or moisture, rodent and insect infestations, or *force majure*.
- Damage caused by power surge, black or brown outs, or non-use of working and suitable Automatic Voltage Regulator and/or Uninterrupted Power Supply.
- Network connectivity or network hardware not installed by ACOR.
- Internet provider, internet connection, or internet hardware supplied by third parties.
- Formatting/Reformatting of Hard Disk Drives.
- Failure to create backup/external back up data
- Adjusting, fixing, connecting loose wires/cables of system hardware or peripherals such as receipt printers and cash drawers
- Moving computers from one location to another

**CUSTOMIZATIONS:** Any modifications or customizations not listed in this proposal will be subject to additional pricing.

#### HARDWARE and OPERATING SYSTEM REQUIREMENTS:

#### Workstations:

Processor – Intel® Core™2 Duo Processors at least 2.00 Ghz (or similar specs)

Add: Unit A- Bendicion Building, CalleDecente corner Excelente Villa Remedios East, Halang, Calamba

Mobile phone: 0961.545.8444 / email: tradeway2001@yahoo.com



#### **COMPANY PROFILE**

With our commitment in providing the latest industry relevant knowledge, Software, and facilities, ACOR SOFTWARE SOLUTIONS since 2015 proves an excellent provider of training program, interactive with plenary and hands on training workshops, professional development and consultancy services. We are also a retailer for Hotel software solutions. The Hospitality and Tourism Industry being the biggest industry today is challenged with the increasing demand for skilled and highly qualified candidates. The increase of students taking courses in the Hospitality and Tourism doubled if not tripled in the past years as evidence. To help you prepare the future agents of the hospitality and tourism industry, our team introduces the Courseware Program for BSHM hands-on training on how to use the myHotel Property Management System, Point of Sale System, XTREME EVOLUTION.NET Travel and Tours Software System for travel agency training of BSTM courses. The program is aligned with the competency required in completing Front Office Services NC II for the Property Management System and Food and Beverage Services NC II for the Point of Sale with Inventory Workshop. After completing the courseware program and training, students will be knowledgeable on the use of the system and will serve as an advantage for them when applying for a career in the hospitality industry.

#### The Course Outline of ACOR SOFTWARE SOLUTIONS

#### **ACOR-PMS Hotel System**

Reservation
Rate Management
Profiles
Rooms Management
Front Desk
Registration

Information Check in – Check out

chieck III - Check ou

Cashiering Night Audit

## Web based TRAVEL MANAGEMENT System

**Course Outline** 

Real time Reservation Module
Airline Ticketing and Search
Hotel Room Reservation and Search
Tours and Packaging
Bookings and Search
Creation of Tour Packages
Release of Vouchers and Tickets

ACOR-POS Resto System

Reservation Handling
Receiving & Seating Assignments
Taking and Processing Orders
Cashiering
Guests Profiles
Recipe Standards
Reports Handling (Sales & Usage)

<u>DATA BUSINESS ANALYTICS Interactive Learning utilizing MS EXCEL and GOOGLE SHEETS</u>
Introduction to Basic Learning of MS Excel and Google Sheets to support administrative tasks and learn how to create basic reports and analysis using MS Excel Basic to Advance Formulas

#### **Our Team Composite**

Address: L28, B11 FRANCISCO STREET, NORTH CALMAR HOMES, MAYAO KANLURAN, LUCENA CITY, OUEZON

Mobile phone: 0961.545.8444 + email: tradeway2001@yahoo.com / fb messenger: eugene aguajar



### Eugenio Perez Aguajar Jr.

President / CEO / Marketing

Seasoned business entrepreneur with experience in managing educational tours and leisure travel from his ownership of Asiaworld Travel. Mr. Aguajar also had the experience of being the Operations Manager for a multinational logistics corporation with his stint in Vietnam for Crown Worldwide Movers. At present is the owner of *ACOR Software Solutions* that offers Software System as the E-Learning Tools for Schools and University Institutions.

#### Augusto Eugenio Cordero Aguajar

Vice President / Operations

High energy management professional with a solid background of successful experience in hotel sales, marketing and management. More than 15 years experience in the hotel industry in California, LasVegas, Vietnam, Cambodia and the Philippines. Proven ability to increase sales and decrease vacancy rates through niche marketing, especially in the entertainment industry, corporate segment and Travel Industry. Consistently delivered high quality of service through exacting attention to detail. Demonstrated ability to supervise, train and inspire staff members at all levels. College degree in Business Administration and professional training in computer programming

#### Dolly Ann Aguajar-Ichihara

Vice Pres. for Business Development

#### Beatrice Anne Aguajar-Yamashita

Vice Pres / Business Administrator

#### Jeneth D. Gile

Data Analyst - Automation and Data Visualization Expert

Freelance Data and Reports Analyst for 15 years, who specializes in Dashboard Development and Data Management. Possess advance knowledge and expertise in the usage of MS Excel and Google Sheets. Owner of DataWare Solutions Agency in Upwork, which recently launched locally.

Handles different projects across the globe from small to medium size enterprises in industries like, TelCo, E-Commerce, SaaS, Financial Institutions, Construction and Services.

Previous Coach and Trainor at XcelHub Training Services, providing Learning services and teaching Data Management, Advance Formulas and Dashboard creation using MS Excel and Google Sheets to local government and private companies in the Philippines

• Clients: EastWest, Airbus Helicopter, UNILIVER (Luzon Visayas Mindanao distributors), Regan Steel Industries, MR DIY, Hello Chef Online Restaurant Dubai, EmperadorInc, Commonwealth Hospital and Medical Center, EPMPC-Taguig, Philhealth, UNICEF-Ph, Solaire. AWO International, Maxicare

#### **Technical Partners:**

- XTREME EVOLUTION.NET Travel and Tours Software System, a 3 in one travel agency system for educational hands on training software for BSTM course,
- DATAWARE SOLUTIONS: offers DATA MANAGEMENT interactive learning utilizing MS EXCEL, GOOGLE SHEETS

#### **OUR PARTNER SCHOOLS**

- STI EDUCATION SYSTEM NATIONWIDE 77 BRANCH SCHOOLS
- SAINT PAUL UNIVERSITY TUGUEGARAO
- SAINT PAUL UNIVERSITY MANILA
- SAN JUAN DE LETRAN CALAMBA
- MALAYAN COLLEGES LAGUNA Cabuyao, Laguna
- EMILIO AGUINALDO COLLEGE, MANILA
- UNIVERSITY OF BATANGAS, Batangas City
- WESTERN VISAYAS STATE UNIVERSITY, Iloilo
- NATIONAL UNIVERSITY, FAIRVIEW
   NATIONAL UNIVERSITY, BALIWAG

Address: L28, B11 FRANCISCO STREET, NORTH CALMAR HOMES, MAYAO KANLURAN, LUCENA CITY, QUEZON

Mobile phone: 0961.545.8444 + email: tradeway2001@yahoo.com / fb messenger: eugene aguajar



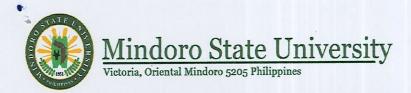
- NATIONAL UNIVERSITY, MANILA NorthWest Samar State University, Calbayog City, Samar
- Lourdes College, Cagayan De Oro City
- University of Bohol, Tagbilaran City
- UNIVERSITY OF MINDANAO, DAVAO CITY, TAGUM, DIGOS
- VOX HUMANA SKILLS and TRAINING CENTER, Urdaneta City, Pangasinan
- Baguio City School of Arts and Trade, Baguio City
- IIB Career Center, Davao City
- SAINT JOSEPH COLLEGE, Maasin, Leyte
- SAINT DOMINIC COLLEGE, BACOOR CITY MARINERS POLYTECHNIC COLLEGE, NAGA CITY
- CAMARINES SUR POLYTECHNIC COLLEGE, Nabua, Camsur
- DIVINE WORD COLLEGE, LEGAZPI CITY
- PARTIDO STATE UNIVERSITY, CARAMOAN, CAMPUS
- SANTA ISABEL COLLEGE MANILA
- UNIVERSITY OF SAN CARLOS, CEBU
- CEBU INSTITUTE OF TECHNOLOGY, CEBU
- CEU, manila makati malolos
- SAINT ANNE COLLEGE LUCENA, INC, LUCENA CITY
- ENVERGA UNIVERSITY, LUCENA CAMPUS
- DATA CENTER COLLEGE OF THE PHILS. BAGUIO
  ILOCOS SUR POLYTECHNIC COLLEGE, CANDON ,ILOCOS SUR
  UNIVERSITY OF THE ASSUMPTION, SAN FERNANDO CITY
- SAMAL ISLAND CITY COLLEGE, SAMAL CITY
- INDIANA AEROSPACE UNIVERSITY, CEBU CITY
- SAINT MARYS COLLEGE, TAGUM CITY
  MARIANO MARCOS STATE UNIVERSITY, ILOCOS NORTE
- BOHOL ISLAND STATE UNIVERSITY, BOHOL
- LAPU LAPU CITY COLLEGE, LapuLapu City
  COLEGIO DEL SAGRADO CORAZON DE JESUS, Iloilo City
- SAINT JUDE COLLEGE, MANILA, PHINMA
- BILIRAN PROVINCE STATE UNIVERSITY, NAVAL, BILIRAN
- ENVERGA UNIVERSITY, CANDELARIA
- Partido state university, pili, cam sur
- CAVITE STATE UNIVERSITY, INDANG, CAVITE
- BATANGAS STATE UNIVERSITY, ARASOF, NASUGBU
- ARAULLO UNIVERSITY, CABANATUAN CITY, NUEVA ECIJA, PHINMA UST LEGAPZI, legazpi city, albay CAGAYAN DE ORO COLLEGE, CDO PHINMA SOUTHWESTERN UNIVERSITY, CEBU, PHINMA

#### **AFFILIATION:**

- COHREP ALLIED MEMBER
- AAHRMEI Allied Member

Address: L28, B11 FRANCISCO STREET, NORTH CALMAR HOMES, MAYAO KANLURAN, LUCENA CITY, QUEZON

Mobile phone: 0961.545.8444 + email: <a href="mailto:tradeway2001@yahoo.com">tradeway2001@yahoo.com</a> / fb messenger: eugene aguajar



Email: universitypresident@minsu.edu.ph

Website: www.minsu.edu.ph Mobile: +63 977 846 72 28



#### REQUEST FOR QUOTATION

Procurement of the CBM Hotel and Travel Management System Software License and Ownership for MinSU

PR No.: 2024-040 / RFQ No. / 2024-38 / ABC Amount; Php390,000.00

: HOTEL TECH SYSTEM

Address : BLK 4 LOT 4 CITTA GRANDE AVENUE, Camella Homes Pamplona Las Pińas City

Please quote your lowest price on the items / listed below, subject to the General Condition on the last page, stating the shortest time of delivery and submit your quotation duly signed by your representative not later than \_\_\_\_\_\_ in the address stated in the last NEMESIO H. DAVALOS, Ph.D. in the address stated in the last page.

BAC Chairperson

1. All entries must be typewritten.

Delivery Period within \_\_\_calendar days.

Warranty shall be for a period of six (6) months for supplies and materials, one (1) year for Equipment, from date of acceptance by the procuring entity.

Price validity shall be a period of 30 calendar days.

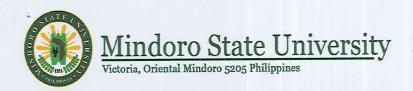
G-EPS Registration Certificate shall be attached upon submission of the Quotation.

Bidders shall submit Original Brochures showing certification of the product being offered (optional).

Mode of delivery: [ ] Pick-up (Schedule) [ ] Door to Door Delivery

Item No.	Unit	ITEM AND DESCRIPTION	QTY.	UNIT	TOTAL AMOUNT
1	unit	Web-based TRAVEL MANAGEMENT SYSTEM (Software License and Ownership)	2	125,000	P250,000.00
	4 me	Reservation Module			
		Airline Ticketing and Search			
	1.	Hotel room Reservation and Search			
		Tours and Packaging			
		Bookings and Search			
	1	Creation of Tour Packages			
		Release of Vouchers and Tickets			
		INCLUSION			
		Software Installation/s	l griter		
		Training to Faculty in campus			
		Technical Support (FREE)			
		Software License Certificate		-	
		Warranty			
2	unit	PMS HOTEL SYSTEM MODULE (Software License and Ownership)	1	250,000	P250,000.00
		Reservation Module, Guest Profiling, Front Office Module			
		Rooms Management, Housekeeping Module, Standard Front Office,			
- X		Cashiering, Reports Handling and Night Audit			
		INCLUSIONs			
		Software installation/s			
		Training to Faculty in campus			
		1 year Technical Support			
		Software License Certificate			
		1 year Warranty			
XVXVX	vxvxvxvx	vx			
		ented your General Condition. I / We quote you on the item at prices noted above	TOTAL		P500,000.00

After having carefully read and accepted your General Condition, I / We quote you on the item at prices noted above



Email: universitypresident@minsu.edu.ph

Website: www.minsu.edu.ph Mobile: +63 977 846 72 28



Supplier's Signature over Printed Name; INKEE PEREZ

TIN No. of Establishment; Contact Number; CP# 0939-619-0497 Date: APRIL 8.2024

**General Conditions** 

Quotations and other requirements stated below shall be submitted to the Bids and Awards Committee (BAC) Office, Mindoro State University -Main Campus, Alcate, Victoria, Oriental Mindoro, Philippines on the date and time stated in this RFP.

Supplier shall submit the following requirements:

a. Duly signed original copy of Request for Quotation (RFQ). Prices shall be quoted in Philippine Pesos.

b.PhilGEPS Registration

Valid Mayor's/Business Permit

Omnibus Sworn Statement

BIR Certificate of Registration

Latest Income/Business Tax Return

TAX Clearance

DTI Registration/SEC Certificate

Original Brochures or certificates of the items offered showing its performance characteristics or specifications, if applicable Price validity shall be 30 calendar days from the deadline of submission of quotation. Ocular Inspection

Upon the decision of the End-User and BAC, the supplier and its concerned premises may be subjected to ocular inspection and approval by the End-User and/or TWG Inspections of the BAC prior to the award.

#### Award

The supplier that submitted the lowest calculated responsive quotation, and passed the inspection conducted by the End-User and BAC prior to the event, if any, shall be awarded the contract.

Evaluation of Quotations

Quotations shall be compared and evaluated of the basis of the following criteria: Completeness of Submission
Compliance with Item & Description Requirements
Price
Instructions

Supplier shall be responsible for the source(s) of its goods/services/equipment, and which shall be in accordance with the schedule and specifications of the RFQ or contract. Failure of the supplier to comply with this provision shall be ground for cancellation of the award or purchase order issued to the supplier.

Supplier that accepted an award, purchase order, or contract but failed to deliver the required goods/services/equipment within the time called for in the award, purchase order, or contract shall be disqualified from participating in MinSU or any of MinSU campuses future procurement activities. This is without prejudice to the imposition of other sanctions prescribed under R.A. 9184 and its IRR-A against the supplier.

All duties, excise, and other taxes and revenue charges shall be paid by the supplier.

All transactions are subject to withholding of credible Government Taxes per revenue regulation(s) of the Bureau of Internal Revenue Liquidation Damages

A penalty of one-tenth of one percent (0.001) of the total value of the undelivered goods/services/equipment shall be charged as liquidated damages for every day of delay of the delivery of the purchased goods/services/equipment. Warranty

Supplier warrants that all goods/services/equipment to be provided are of acceptable industry standard.

#### Payment

Payment shall be made only upon a certification by the Head of the Procuring Entity to the effect that the GOODS have been rendered or delivered in accordance with the terms of this Contract and have been duly inspected and accepted.



Email: universitypresident@minsu.edu.ph Website: www.minsu.edu.ph Mobile: +63 977 846 72 28



#### REQUEST FOR QUOTATION

Procurement of the CBM Hotel and Travel Management System Software License and Ownership for MinSU

PR No.: 2024-040 / RFQ No. / 2024-38 / ABC Amount: Php390,000.00

: SOFTTRACK PMS SYSTEM

Address : ROOM 101 MADRIGAL BUILDING, MADRIGAL BUSINESS PARK ALABANG-ZAPOTE ROAD, ALABANG CITY, MUNTINLUPA
Please quote your lowest price on the items / listed below, subject to the General Condition on the last page, stating the shortest time of
delivery and submit your quotation duly signed by your representative not later than \_\_\_\_\_\_\_ in the address stated in the last page

NEMS OF TRACK PWS STSTEM

ADDRESS PARK ALABANG-ZAPOTE ROAD, ALABANG CITY, MUNTINLUPA

The subject to the General Condition on the last page, stating the shortest time of
the last page in the address stated in the last page

NEMS OF TRACK PWS STSTEM

ADDRESS PARK ALABANG-ZAPOTE ROAD, ALABANG CITY, MUNTINLUPA

The subject to the General Condition on the last page, stating the shortest time of
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**BAC Chairperson** 

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Delivery Period within \_\_\_calendar days.

Warranty shall be for a period of six (6) months for supplies and materials, one (1) year for Equipment, from date of acceptance by the procuring entity. Price validity shall be a period of 30 calendar days.

G-EPS Registration Certificate shall be attached upon submission of the Quotation.

Bidders shall submit Original Brochures showing certification of the product being offered (optional).

Mode of delivery: [ ] Pick-up (Schedule) [ ] Door to Door Delivery

ltem No.	Unit .	ITEM AND DESCRIPTION	QTY.	UNIT PRICE	TOTAL AMOUNT
L	unit	Web-based TRAVEL MANAGEMENT SYSTEM (Software License and Ownership)	2	225,000	P450,000.00
		Reservation Module			
		Airline Ticketing and Search			
		Hotel room Reservation and Search			
		Tours and Packaging			
		Bookings and Search			
		Creation of Tour Packages			
		Release of Vouchers and Tickets			
		INCLUSION			
		Software Installation/s			
		Training to Faculty in campus			
		Technical Support (FREE)			
		Software License Certificate			
		Warranty			V
2	unit	PMS HOTEL SYSTEM MODULE (Software License and Ownership)	1	350,000	P350,000.00
		Reservation Module, Guest Profiling, Front Office Module			
		Rooms Management, Housekeeping Module, Standard Front Office,			
		Cashiering, Reports Handling and Night Audit			
		INCLUSIONs			
		Software installation/s			
		Training to Faculty in campus			
		1 year Technical Support			
		Software License Certificate			
		1 year Warranty			
XVXVX	vxvxvxvx	/XVXVXVXVXVXVXVXVXVXVXVXVXVXVXVXVXVXVXV			
			TOTAL		P800,000.00

After having carefully read and accepted your General Condition, I / We quote you on the item at prices noted above

Email: universitypresident@minsu.edu.ph Website: www u.edu.ph

Mobile:

Supplier's Signature over Printed Nag TIN No. of Establishment:

> Contact Number; CP# 9569032446 Date; APRIL 1; 2024

**General Conditions** 

Quotations and other requirements stated below shall be submitted to the Bids and Awards Committee (BAC) Office, Mindoro State University -Main Campus, Alcate, Victoria, Oriental Mindoro, Philippines on the date and time stated in this RFP.

Supplier shall submit the following requirements:

a.Duly signed original copy of Request for Quotation (RFQ). Prices shall be quoted in Philippine Pesos.

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All transactions are subject to withholding of credible Government Taxes per revenue regulation(s) of the Bureau of Internal Revenue Liquidation Damages

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Supplier warrants that all goods/services/equipment to be provided are of acceptable industry standard.

#### Payment

Payment shall be made only upon a certification by the Head of the Procuring Entity to the effect that the GOODS have been rendered or delivered in accordance with the terms of this Contract and have been duly inspected and accepted.



# View Red Registration

Back (https://www.philgeps.gov.ph/SupDashboards/dashboard)

## My Contact Details

Salutation

Mr

**First Name** 

EUGENIO JR

Middle Name

**PEREZ** 

**Last Name** 

**AGUAJAR** 

Gender

Male

Position

OWNER

Landline Area Code

**Landline Number** 

Landline Extension

Number

Fax Area Code

Fax Number

Fax Extension Number

**Country Code** 

63

**Mobile Number** 

09615458444

**Email Address** 

tradeway2001@yahoo.com

# **Organization Details**

Organization Id

325706

**Registration Date** 

28-Nov-2022 10:20 AM

**Registration Status** 

active

**Organization Name** 

**ACOR SOFTWARE SOLUTIONS** 

Information Technology

Form Of Organization

Single Proprietorship

**Business Category** 

Location

local

**Organization Type** 

Information Technology

**Business Tax** 

**Identification Number** 

172649573001

Capitalization

₱ 50,000.00

#### Single Proprietorship Details

DTI Certificate Number 4600698

**DTI Registration Date** 

28-MARCH-2023

**Expiration Date** 

28-March-2028

**DTI Business Scope** 

national

Signatory

EUGENIO P. AGUAJAR JR.

Local Organization Address

Country Name Philippines Region IV-A

Province Quezon City/Municipality Lucena City

Street Address KANLURAN MAYAO, LUCENA CITY Zip Code 4321

#### **Bank Account Details**

Bank Name BANCO DE ORO Branch Code

Bank Branch HALANG CALAMBA CITY Account Name ACOR SOFTWARE SOLUTIONS

**Account Number** 

# **Uploaded Supporting Document**

Uploaded 1669602046\_DTI ACOR SOFTWARE SOLUTIONS.pdf

Supporting (https://www.philgeps.gov.ph/portal\_documents/merchant\_reg\_documents/user\_325705/documents/1669602046\_DTI

Document ACOR SOFTWARE SOLUTIONS.pdf)

#### **Status**

Status Red Pending Approval

## List of Active Users of the Merchant Organization

Last Name First Name Middle Name Position Status

No Records Found



# Republic of the Philippines, Province of Laguna CITY OF CALAMBA

PERMIT NO.



2024-08372 BUSINESS PLATE NO.

22734

**BUSINESS NAME** 

**BUSINESS ADDRESS** TAXPAYER'S NAME

This certifies that : ACOR SOFTWARE SOLUTIONS

: UNIT A BENDICION BLDG CALLE DECENTE COR EXCELENTE VILLA REMEDIOS SUBD HALANG CALAM

: AGUAJAR, EUGENIO JR P

TEL/CELLPHONE NO. 0998-544-7953

FORM OF OWNERSHIP

CITIZENSHIP SINGLE PROPRIETORSHIP

FILIPINO

AREA 10.0

has been granted PERMIT to operate the following business/es pursuant to the REVENUE TAX CODE of Calamba City and after payment of taxes, fees and other regulatory charges and subject to the compliance of such other laws, ordinances and related administrative regulations.

Nature of Business	Taxes & Fees	R	emarks
DETWARE DEVELOPMENT/INFORMATION	Capital Investment:	0.00	RENEWAL
ECHNOLOGY PROVIDER	Gross Sales:	93,350.00	
	Business Tax:	1,716.00	Annually
	Mayor's Permit:	2,500.00	
	Garbage & Environmental Fee:	1,000.00	
	Health & Sanitary Fee:	150.00	
	Business Plate:	0.00	
	Business Sticker:	40.00	
	Annual Inspection Fee:	500.00	
	25% Penalty:	1,304.00	
	2% Interest:	85.80	
	Tax Credit:	0.00	
	TOTAL TAX PAID ==>	7,295.80	

Recommended by

IBARRA FRANCISCO G. ENCARNACION Department Head - BPTFO

Approved by:

Hon. JUSTIN MARC SB. CHIPECO City Mayor - City of Calamba

192-00-2024-0001161

B.I.N. 6932173

O.R. No.

February 24, 2024

O.R. Date 192-00-019-036-023 Land PIN

THIS PERMIT SHALL BE VALID UNTIL DECEMBER 31, 2024 AND MUST BE RENEWED WITHIN THE FIRST TWENTY (20) DAYS OF JANUARY OF THE SUCCEEDING YEAR UNLESS REVOKED OR DECLARED NULL AND VOID FOR A CAUSE. FAIRURE TO RENEW WITHIN THE TIME SHALL SUBJECT THE TAXPAYER TO A 25% SURCHARGE ON THE UNPAID TAXES, FEES OR CHARGES DUE, PLUS AN INTEREST OF 2% PER MONTH THEREON. THIS MUST BE POSTED IN CONSPICUOUS PLACE WITH THE BUSINESS ESTABLISHMENT AND MUST BE PRESENTED UPON DEMAND BY PROPER AUTHORITIES. THIS PERMIT IS ONLY A PRIVILEGE AND NOT A RIGHT, SUBJECT TO REJOCATION FOR ANY VIOLATION OF EXISTING LAWS AND ORDINANCE. FOR ILLEGAL USE OF BUSINESS PERMIT, PLEASE NOTIFY BPTFO, (049) 5456789 LOCAL 8100-8104

Valid only at the business address indicated herein.

SURRENDER THIS PERMIT UPON TERMINATION OR RETIREMENT OF BUSINESS TO AVOID TAX LIABILITY.





# Certificate of Sole Distributorship ACOR-PMS Hotel System

To whom it may concern,

This letter is to certify that:

ACOR SOFTWARE SOLUTIONS, having its principal business address at Unit A Bendicion Building, Villa Remedios East Subdivision, Halang, Calamba City, Laguna. Is the Sole Distributor and the Software System Owner of MyHotel Property Management System. ACOR SOFTWARE SOLUTIONS offers exclusively the PMS, POS, and AIR TICKETING SYSTEM to all Private, Government, LGU owned HRM and TOURISM Universities and Colleges in the Philippines for their needs of hands-on training system as Business Application Tools and OBE Programs .

Should you have any questions, please do not hesitate to contact the undersigned at +63997-309-5392, 0977-834-0383 or email: <a href="markangelobeldad28@gmail.com">markangelobeldad28@gmail.com</a>

Yours Truly,

MARK ANGELO BELDAD

**Software Development Director** 

System Administration / Training Manager Mobile no: 0977\_834\_0383 / 0997-309-5392

+63997-309-5392, or email: markangelobeldad28@gmail.com

#### **Omnibus Sworn Statement**

REPUBLIC	OF THE PHILIPPIN	VES)
CITY OF _	CALABAN CITY	) S.S

1

#### AFFIDAVIT

- I, EUGENIO PEREZ AGUAJAR, JR., of legal age, single, Filipino, and residing at Unit A, Bendicion Bldg., Calle Decente corner Calle Excellente, Villa Remedios East Subdivision, Halang, Calamba City, Laguna 4012, after having been duly sworn in accordance with law, do hereby depose and state that:
  - I am the sole proprietor of ACOR SOFTWARE SOLUTIONS with office address at Unit A, Bendicion Bldg., Calle Decente corner Calle Excellente, Villa Remedios East Subdivision, Halang, Calamba City, Laguna 4012;
  - 2. As the owner and sole proprietor of ACOR SOFTWARE SOLUTIONS, I have full power and authority to do, execute and perform any and all acts necessary to participate, submit the bid, and to sign and execute the ensuing contract for Procurement of Software the ACOR-PMS Hotel System and web-based Travel Management System for Mindoro State University-Main with address at Victoria, Oriental Mindoro 5205 Philippines. as shown in the attached duly notarized Special Power of Attorney;
  - 3. ACOR SOFTWARE SOLUTIONS is not "blacklisted" or barred from bidding by the Government of the Philippines or any of its agencies, offices, corporations, or Local Government Units, foreign government/foreign or international financing institution whose blacklisting rules have been recognized by the Government Procurement Policy Board;
  - 4. Each of the documents submitted in satisfaction of the bidding requirements is an authentic copy of the original, complete, and all statements and information provided therein are true and correct;
  - 5. ACOR SOFTWARE SOLUTIONS is authorizing the Head of the Procuring Entity or its duly authorized representative(s) to verify all the documents submitted;
  - 6. The owner or sole proprietor is not related to the Head of the Procuring Entity, members of the Bids and Awards Committee (BAC), the Technical Working Group, and the BAC Secretariat, the head of the Project Management Office or the end-user unit, and the project consultants by consanguinity or affinity up to the third civil degree;
  - 7. ACOR SOFTWARE SOLUTIONS complies with existing labor laws and standards; and
  - 8. ACOR SOFTWARE SOLUTIONS is aware of and has undertaken the following responsibilities as a Bidder:
    - a) Carefully examine all of the Bidding Documents;
    - b) Acknowledge all conditions, local or otherwise, affecting the implementation of the Contract;
    - c) Made an estimate of the facilities available and needed for the contract to be bid, if any; and
  - 9. Inquire or secure Supplemental/Bid Bulletin(s) issued for the Procurement of Software the ACOR-PMS Hotel System and web-based Travel Management System for Mindoro State University-Main with address at Victoria, Oriental Mindoro 5205 Philippines.
  - 10. ACOR SOFTWARE SOLUTIONS did not give or pay directly or indirectly, any commission, amount, fee, or any form of consideration, pecuniary or otherwise, to any person or official, personnel or representative of the government in relation to any procurement project or activity.

11. In case advance payment was made or given, failure to perform or deliver any of the obligations and undertakings in the contract shall be sufficient grounds to constitute criminal liability for Swindling (Estafa) or the commission of fraud with unfaithfulness or abuse of confidence through misappropriating or converting any payment received by a person or entity under an obligation involving the duty to deliver certain goods or services, to the prejudice of the public and the government of the Philippines pursuant to Article 315 of Act No. 3815 s. 1930, as amended, or the Revised Penal Code.

IN WITNESS WHEREOF, I have here atCALAPAN CPhilippines.	eunto set my hand thisday of
	EUGENIO P. AGUAJAR, JR. Bidder's Authorized Signatory
me through competent evidence of identity (A.M. No. 02-8-13-SC). Affiant/s exhibited	to before me this APR day of 2024 at t/s is personally known to me and was identified by as defined in the 2004 Rules on Notarial Practice to me his Philippine Passport, with his photograph is sport no. P0112033C, issued on May 17.2022, , ICENA.
Witness my hand and seal this	day of 7 2024 2024.
	NOTARY PUBLIC  Serial No. of Commission  Notary Public for until  Roll of Attorneys No  PTR No [date issued], [place issued]  IBP No [date issued], [place issued]
Doc. No. 49 Page No. 11 Book No. 25 Series of 2024	ATTY. RAYMOND JOEL L. BALKUENA Roll of Attorney's No. 61087 IBP Lifetime No. 010769 TR No. 1218347 - Calapan City MCLE Compliance No. VII-0005057 Notarial Commission until December 31, 2024

REPUBLIKA NG PILIPINAS
KAGAWARAN NG PANANALAPI
KAWANIHAN NG RENTAS INTERNAS
REVENUE REGION NO
REVENUE DISTRICT NO 56

BIR 2303 Form No. Revised July 1997

OCNRC0001257659

### **CERTIFICATE OF REGISTRATION**

BUSINESS REGISTRATION
DATE: ALIG 0 5 2010

TIN

NAME

REGISTRATION DATE

172-649-573-001

AGUAJAR, EUGENIO JR PEREZ

07/31/2019

REGISTERED ADDRESS

UNIT A BENDICION BLDG., CALLE DECENTE COR EXCELENTE VILLA REMEDIOS SUBD. HALANG

CALAMBA CITY 4027

REGISTERED ACTIVITY(IES)

TAX TYPE

REGISTRATION FEE

TRADE NAME

LINE OF BUSINESS / INDUSTRY

ACOR SOFTWARE SOLUTIONS

7230 SOFTWARE DEVELOPMENT

#### REMINDERS:

FILING OF REQUIRED TAX RETURN/S TO CONFORM WITH THE ABOVE TAX TYPE/S WITH OR WITHOUT OPERATION TO AVOID PENALTIES

INCOME TAX

WITHIN 30 DAYS

ğ	STEWNAL NEVENUE &	INCOP	METAX	OF INTERNAL MEY	
e de	SINGLE PRO	OPRIETOR	CORP/PART/ASSO		
	170	1Q	1702Q /Caler	dar Period	
	1 <sup>st</sup> Quarter	May 15	1st Quarter	MAY 30	
	2 <sup>nd</sup> Quarter	AUG 15	2 <sup>nd</sup> Quarter	AUG 29	
	3rd Quarter	NOV 15	3rd Quarter	NOV 29	
	1701	APR 15	1702	APR 15	

WITHHOLDING TAX - EXPANDED

10th day of the following month for the First two months of each quarter

1601EQ last day after the close of each quarter

1604E Annual Information Return - March 01

WITHIN 30 DAYS FROM REGISTRATION DATE THE FOLLOWING

SHOULD BE ACCOMPLISHED:

\* BOOKS OF ACCOUNTS

\* AUTHORITY TO PRINT INVOICES / RECEIPTS

WITHHOLDING TAX – COMPENSATION

1601C 10th day of the following month

1604CF Annual Information Return – January 31

RENEWAL OF ANNUAL REGISTRATION FEE ON OR BEFORE
JANUARY 31 USING BIR FORM 0605

VAT
2550M – 20<sup>th</sup> day of the following month
2550Q – every 25<sup>th</sup> day after the close of each quarter

QUARTERLY PERCENTAGE TAX

2551Q – on or before 25<sup>th</sup> of the quarter

IMMEDIATELY INFORM THIS DISTRICT OFFICE IN CASE OF TRANSFER/CESSATION OF REGISTRATION AND OTHER CONCERNS BY FILING BIR FORM 1905



I HEREBY CERTIFY THAT THE ABOVE NAMED PERSON IS REGISTERED AS INDICATED ABOVE, UNDER THE PROVISIONS OF THE NATIONAL INTERNAL REVENUE CODE, AS AMENDED.

RODEL S. BUENAOBRA

ATTY. ROMMEL T. TOLENTINO

REVENUE DISTRICT OFFICER (signature Ole printed native) enue District Officer

THIS CERTIFICATE MUST BE EXHIBITED CONSPICUOUSLY IN THE PLACE OF BUSINESS

EN



This certifies that

#### **ACOR SOFTWARE SOLUTIONS**

(NATIONAL)

is a business name registered in this office pursuant to the provisions of Act 3883, as amended by Act 4147 and Republic Act No. 863, and in compliance with the applicable rules and regulations prescribed by the Department of Trade and Industry.

This certificate issued to

# EUGENIO PEREZ AGUAJAR JR.

is valid from 28 March 2023 to 28 March 2028 subject to continuing compliance with the above-mentioned laws and all applicable laws of the Philippines, unless voluntarily cancelled

In testimony whereof, I hereby sign this

# Certificate of Business Name Registration

and issue the same on 30 January 2023 in the Philippines.

ALFREDO E. PASCUAL Secretary

#### Business Name No. 4600698

This certificate is not a license to engage in any kind of business and valid only at the scope indicated herein.

LNTB209114474055

Documentary Stamp Tax Paid Php 30.00



NPC Registration No. PIC-001-895-2019

This is to certify that

# **ACOR SOFTWARE SOLUTIONS**

with business address at Unit-A, Benedicion Bldg., Calle Decente Cor Excelente, Villa Remedios Subd. Halang, Calamba City

has duly complied with the registration requirements of the Data Privacy Act of 2012, its Implementing Rules and Regulations, and all related issuances. This certificate was issued under the seal of the Commission in accordance with Section 12 of NPC Circular 17-01. It serves as proof of registration and not a verification of the contents of any document submitted in relation thereto.

The information on this certificate has been made part of the records of the Commission.

Effective until the 8th of March 2020

(Sgd.) RAYMUND ENRIQUEZ LIBORO Privacy Commissioner and Chairman





#### **COMPANY PROFILE**

With our commitment in providing the latest industry relevant knowledge, Software, and facilities, ACOR SOFTWARE SOLUTIONS since 2015 proves an excellent provider of training program, interactive with plenary and hands on training workshops, professional development and consultancy services. We are also a retailer for Hotel software solutions. The Hospitality and Tourism Industry being the biggest industry today is challenged with the increasing demand for skilled and highly qualified candidates. The increase of students taking courses in the Hospitality and Tourism doubled if not tripled in the past years as evidence. To help you prepare the future agents of the hospitality and tourism industry, our team introduces the Courseware Program for BSHM hands-on training on how to use the myHotel Property Management System , Point of Sale System, XTREME EVOLUTION.NET Travel and Tours Software System for travel agency training of BSTM courses. The program is aligned with the competency required in completing Front Office Services NC II for the Property Management System and Food and Beverage Services NC II for the Point of Sale with Inventory Workshop. After completing the courseware program and training, students will be knowledgeable on the use of the system and will serve as an advantage for them when applying for a career in the hospitality industry.

#### The Course Outline of ACOR SOFTWARE SOLUTIONS

#### **ACOR-PMS Hotel System**

Reservation
Rate Management
Profiles
Rooms Management
Front Desk

Registration Information Check in – Check out

Cashiering Night Audit

#### Web based TRAVEL MANAGEMENT System

**Course Outline** 

Real time Reservation Module Airline Ticketing and Search Hotel Room Reservation and Search Tours and Packaging Bookings and Search Creation of Tour Packages Release of Vouchers and Tickets

ACOR-POS Resto System

Reservation Handling
Receiving & Seating Assignments
Taking and Processing Orders
Cashiering
Guests Profiles
Recipe Standards
Reports Handling (Sales & Usage)

#### DATA BUSINESS ANALYTICS Interactive Learning utilizing MS EXCEL and GOOGLE SHEETS

Introduction to Basic Learning of MS Excel and Google Sheets to support administrative tasks and learn how to create basic reports and analysis using MS Excel Basic to Advance Formulas

Address: L28, B11 FRANCISCO STREET, NORTH CALMAR HOMES, MAYAO KANLURAN, LUCENA CITY, QUEZON Mobile phone: 0961.545.8444 + email: <a href="mailto:tradeway2001@yahoo.com">tradeway2001@yahoo.com</a> / fb messenger: eugene aguajar



#### **Our Team Composite**

#### Eugenio Perez Aguajar Jr.

President / CEO / Marketing

Seasoned business entrepreneur with experience in managing educational tours and leisure travel from his ownership of Asiaworld Travel. Mr. Aguajar also had the experience of being the Operations Manager for a multinational logistics corporation with his stint in Vietnam for Crown Worldwide Movers. At present is the owner of *ACOR Software Solutions* that offers Software System as the E-Learning Tools for Schools and University Institutions.

### Mariejean Cordero Paraiso and Augusto Eugenio Cordero Aguajar

Vice President / Operations

High energy management professional with a solid background of successful experience in hotel sales, marketing and management. More than 15 years experience in the hotel industry in California, LasVegas, Vietnam, Cambodia and the Philippines. Proven ability to increase sales and decrease vacancy rates through niche marketing, especially in the entertainment industry, corporate segment and Travel Industry. Consistently delivered high quality of service through exacting attention to detail. Demonstrated ability to supervise, train and inspire staff members at all levels. College degree in Business Administration and professional training in computer programming

#### Dolly Ann Aguajar-Ichihara

Vice Pres. for Business Development

#### **Beatrice Anne Aguajar-Yamashita**

Vice Pres / Business Administrator

#### Jeneth D. Gile

Data Analyst - Automation and Data Visualization Expert

Freelance Data and Reports Analyst for 15 years, who specializes in Dashboard Development and Data Management. Possess advance knowledge and expertise in the usage of MS Excel and Google Sheets. Owner of DataWare Solutions Agency in Upwork, which recently launched locally.

Handles different projects across the globe from small to medium size enterprises in industries like, TelCo, E-Commerce, SaaS, Financial Institutions, Construction and Services.

Previous Coach and Trainor at XcelHub Training Services, providing Learning services and teaching Data Management, Advance Formulas and Dashboard creation using MS Excel and Google Sheets to local government and private companies in the Philippines

 Clients: EastWest, Airbus Helicopter, UNILIVER (Luzon Visayas Mindanao distributors), Regan Steel Industries, MR DIY, Hello Chef Online Restaurant Dubai, EmperadorInc, Commonwealth Hospital and Medical Center, EPMPC-Taguig, Philhealth, UNICEF-Ph, Solaire. AWO International, Maxicare

#### Technical Partners:

- XTREME EVOLUTION.NET Travel and Tours Software System, a 3 in one travel agency system for educational hands on training software for BSTM course.
- DATAWARE SOLUTIONS: offers DATA MANAGEMENT interactive learning utilizing MS EXCEL, GOOGLE SHEETS

#### **OUR PARTNER SCHOOLS**

- STI EDUCATION SYSTEM\_NATIONWIDE 77 BRANCH SCHOOLS
- SAINT PAUL UNIVERSITY TUGUEGARAO
- SAINT PAUL UNIVERSITY MANILA
- SAN JUAN DE LETRAN CALAMBA
- MALAYAN COLLEGES LAGUNA Cabuyao, Laguna
- EMILIO AGUINALDO COLLEGE, MANILA
- UNIVERSITY OF BATANGAS, Batangas CIty
- WESTERN VISAYAS STATE UNIVERSITY, Iloilo

Address: L28, B11 FRANCISCO STREET, NORTH CALMAR HOMES, MAYAO KANLURAN, LUCENA CITY, QUEZON Mobile phone: 0961.545.8444 + email: <a href="mailto:tradeway2001@yahoo.com">tradeway2001@yahoo.com</a> / fb messenger: eugene aguajar



- NATIONAL UNIVERSITY, FAIRVIEW
- NATIONAL UNIVERSITY, BALIWAG
- NATIONAL UNIVERSITY, MANILA
- NorthWest Samar State University, Calbayog City, Samar
- Lourdes College, Cagayan De Oro City
- University of Bohol, Tagbilaran City
- UNIVERSITY OF MINDANAO, DAVAO CITY, TAGUM, DIGOS
- VOX HUMANA SKILLS and TRAINING CENTER, Urdaneta City, Pangasinan
- Baguio City School of Arts and Trade, Baguio City
- JIB Career Center, Davao City
- SAINT JOSEPH COLLEGE, Maasin, Leyte
- SAINT DOMINIC COLLEGE, BACOOR CITY
- MARINERS POLYTECHNIC COLLEGE, NAGA CITY
- CAMARINES SUR POLYTECHNIC COLLEGE, Nabua, Camsur
- DIVINE WORD COLLEGE, LEGAZPI CITY
- PARTIDO STATE UNIVERSITY, CARAMOAN, CAMPUS
- SANTA ISABEL COLLEGE MANILA
- UNIVERSITY OF SAN CARLOS, CEBU
- CEBU INSTITUTE OF TECHNOLOGY, CEBU
- CEU, manila\_makati\_malolos
- SAINT ANNE COLLEGE LUCENA, INC, LUCENA CITY
- ENVERGA UNIVERSITY, LUCENA CAMPUS
- DATA CENTER COLLEGE OF THE PHILS. BAGUIO
- ILOCOS SUR POLYTECHNIC COLLEGE, CANDON, ILOCOS SUR
- UNIVERSITY OF THE ASSUMPTION, SAN FERNANDO CITY
- SAMAL ISLAND CITY COLLEGE, SAMAL CITY
- INDIANA AEROSPACE UNIVERSITY, CEBU CITY
- SAINT MARYS COLLEGE, TAGUM CITY
- MARIANO MARCOS STATE UNIVERSITY, ILOCOS NORTE
- BOHOL ISLAND STATE UNIVERSITY, BOHOL
- LAPU LAPU CITY COLLEGE, LapuLapu City
  COLEGIO DEL SAGRADO CORAZON DE JESUS, Iloilo City
- SAINT JUDE COLLEGE, MANILA, PHINMA
- BILIRAN PROVINCE STATE UNIVERSITY, NAVAL, BILIRAN
- ENVERGA UNIVERSITY, CANDELARIA
- Partido state university, pili, cam sur
- CAVITE STATE UNIVERSITY, INDANG, CAVITE
- BATANGAS STATE UNIVERSITY, ARASOF, NASUGBU
- ARAULLO UNIVERSITY, CABANATUAN CITY, NUEVA ECIJA, PHINMA
- UST LEGAPZI , legazpi city, albay
- CAGAYAN DE ORO COLLEGE, CDO PHINMA
- SOUTHWESTERN UNIVERSITY, CEBU, PHINMA
- CALAYAN EDUCATIONAL FOUNDATION INC. LUCENA CITY, QUEZON
- PALOMPON INSTITUTE OF TECHNOLOGY-TABANGO CAMPUS
- UNIVERSITY OF ILOILO
- TAGOLOAN COMMUNITY COLLEGE
- PARTIDO STATE UNIVERSITY-SAN JOSE CAMPUS, CAM SUR

# **AFFILIATION:**

- COHREP
- **AAHRMEI**
- UFTE

Standard Form Number: SF-GOOD-01

Revised on: May 24, 2004

#### APPROVED BUDGET FOR THE CONTRACT (ABC)

# <u>Procurement of the CBM Hotel and Travel Management System Software License and Ownership for MinSU Alcate, Victoria, Oriental Mindoro</u>

**Project Name and Location** 

Stations: Mindoro State University

Length:

Length:	<del></del>								Contract (	Ouration:		
ITEM NO.	DESCRIPTION	QUANTITY	UNIT	CURRENT MARKET PRICE	TOTAL COST	VAT, OTHER TAXES AND/OR DUTIES APPLICABLE	FREIGHT & INSURANCE	OTHER INDIRECT COSTS		CURRRENCY VALUE	TOTAL COST	UNIT COST
									INFLATION.	CURRRENCY		
									%	VALUE		
										(11)	(12)	(13)
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(5)X(9)	(10%[(5)+(10)]	(11)/(3)
	TRAVEL MANAGEMENT SYSTEM (Software											
1	License and Ownership)	2	unit	120,000.00	240,000.00							
	Reservation Module											
	Airline Ticketing and Search											
	Hotel room Reservation and Search											
	Tours and Packaging											
	Bookings and Search											
	Creation of Tour Packages											
	Release of Vouchers and Tickets											
	INCLUSION											
	Software Installation/s											
	Training to Faculty											
	Technical Support (FREE)											
	Software License Certificate											
	Warranty											
	PMS HOTEL SYSTEM MODULE (Software											
2	License and Ownership)	1	unit	150,000.00	150,000.00		8					
	Reservation Module, Guest Profiling, Front											
	Office Module				-							
	Rooms Management, Housekeeping Module,											
	Standard Front Office,				-							
	Casiering, Reports Handling and Night Audit				-							
	INCLUSION				-							
	Software instalation/s				-							
	Training to Faculty				-							



Technical Support Software License Certificate Warranty XVXVXVXVXVXVXVXVXVXVXVXVXVXVXVXVXVXVX **GRAND TOTAL** 390,000.00 Recommending Approval Prepared by Approved Canny

RENIELITO C RICO Member, BAC Secretariat

NEMESIO H. DAVALOS, Ph.D.

Chairperson, BAC

CHRISTIAN ANTHONY C. AGUTAYA, Ph.D. OIC- Office of the University President



#### Republic of the Philippines MINDORO STATE UNIVERSITY Main Campus

Alcate, Victoria, Oriental Mindoro



#### **PURCHASE REQUEST**

**Fund Cluster:** Office/Section: PR No.: 2024-040 Date: February 22, 2024 CBM Responsibility Center Code: Stock/ Unit Item Description Qty **Unit Cost Total Cost** Property No. TRAVEL MANAGEMENT SYSTEM (Software License Unit 2 120,000.00 and Ownership) 240,000.00 Reservation Module Airline Ticketing and Search Hotel Room Reservation and Search Tours and Packaging **Bookings and Search** Creation of Tour Packages Release of Vouchers and Tickets INCLUSION 'Software installation/s 'Training to Faculty 'Technical Support (FREE) 'Software License Certificate Warranty PMS HOTEL SYSTEM MODULE (Software License and Unit 1 Ownership) 150,000.00 150,000.00 Reservation Module, Guest Profiling, Front Office Module, Rooms Management, Housekeeping Module, Standard Front Office, Cashiering, Reports Handling and Night Audit INCLUSION 'Software installation/s 'Training to Faculty 'Technical Support 'Software License Certificate 'Warranty STF - 1071 03 - 243 **GRAND TOTAL** 390,000.00 Purpose: FOR CURRICULUM USE -HOTEL SYSTEM AND TRAVEL MANAGEMENT SYSTEM License and Ownership Applicable for Courses such as Applied Business Tools, Fundamentals of Lodging Operations, Front Office, Rooms Division, Philippine Tourism and Geography, Destination management Global Tourism and Fundamentals of Lodging and Accommodation Recommending Approval: Requested by: Certified: Signature: Printed Name: FRANIE M. AFABLE, DBMHM NEMESIO H. DAVALOS, Ph.D. ROVELY CHRISTIAN ANTHONY C. AGUTAYA, Ph.D. NY. ROXAS Designation: Dean, CBM VP for Academic Affairs Budget Officer III OIC - University President

Email: universitypresident@minsu.edu.ph Website: www.minsu.edu.ph Mobile: +63 977 846 72 28

TIME:

CONTROL #



MINDORO STATE UNIVERSITY Victoria, Oriental Mindoro, 5205 Philippines

RECEIVED-MCC RECORDS OFFICE

February 28, 2024

CHRISTIAN ANTHONY C. AGUTAYA, Ph.D.

OIC- Office of the President This University

Dr. Agutaya,

Good day!

This is to respectfully forward the Proposal of College of Business and Management titled: "CBM Hotel System and Travel Management System License/Ownership" which will start from February to March 2024.

Thank you so much and God bless.

Yours truly,

ELVI C. ESCAREZ, Ph.D.
Campus Executive Director

Email: universitypresident@minsu.edu.ph Website: www.minsu.edu.ph Mobile: +63 977 846 72 28

MINDORO STATE UNIVERSITY
Victoria Crienta Mindoro 5205 Philippines

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BY: 29 halw

DATE: 2 29 24

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February 28, 2024

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ELVI C. ESCAREZ, Ph.D. Campus Executive Director







February 22, 2024

DR. CHRISTIAN ANTHONY C. AGUTAYA

**OIC** President This University

Sir: Mabuhay! MAHALTA NA!

RECEIVED-MCC RECORDS OFFICE TIME: CONTROL #

In our continuous pursuit of innovation and excellence, the College of Business and Management (CBM) is committed to enhancing our best practices to promote collaborative and interactive learning process. In line with this, we humbly request your support purchasing a software with hotel booking system access designed for training and classroom environment. This will enable us to apply theories and practices in addition to forward-thinking ideas. This PMS Hotel and Travel Management System Ownership - Access and License will help us in shaping hands-on and theoretical skills aligning with the interests of our students, the needs of our community, the evolving industry demands, and the continued growth of our university.

We propose to place the contract in place and effective on or before the purchase of the license ownership. The process will involve the following outline:

- Discussion and Validation of the offer and quotation
- Signing of contract with the supplier
- Scheduled Activities and Strategies in Implementation for Hospitality and Tourism Management Core Faculty Training
- System Access Provision and Testing (HM and TM Core Faculty)
- Workshop and output formation

We sincerely believe that by utilizing cutting-edge technology to create visual aids, our project will improve the instructional method of learning. Furthermore, we respectfully ask for permission and a budgetary allotment of PMS Hotel System Access and License amounting to Php150,000.00 and Travel Management System amounting to P240,000.00 (Software License/Access and Ownership) in order to carry out the aforementioned objectives and the associated activities. This proposal includes a comprehensive product quotation that includes the entire mechanics and specific item offering, a request letter, a copy of their certificate of registration (BIR document), and a company profile for your thorough assessment.

As noted in CHED CMO 62 page 27, Section 20-1A and Section 20-1B specifically specified in APPENDIX H: Minimum Facilities, Equipment and Appliances for the BSTM and BSHM programs as well as the recommendation remarks from the previous accreditation for the BSTM and BSHM programs, it might help create a dynamic curriculum that is more engaging and effective.

We appreciate your support in this effort and look forward to your favorable response. Thank you for your consideration.

With kind regards

BLE, DBHM-HM FRANIE MAF

Dean, College of Business and Management

Approval: Recommending

SIO H. DAVALOS, Ph.D. Vice President, Academic Affairs

CHRISTIAN ANTHONY C. AGUTAYA, Ph.D.

OIC- Office of the President



#### PROPOSAL

## I. BASIC INFORMATION

- MANAGEMENT TRAVEL and SYSTEM HOTEL **CBM** A. TITLE: LICENSE/OWNERSHIP
- B. PROPONENT: ALL HOSPITALITY AND TOURISM MANAGEMENT FACULTY and students under COLLEGE OF BUSINESS MANAGEMENT (College Wide)
- C. ACTIVITY LEADER/ COORDINATOR: DR. FRANIE M. AFABLE (Dean, College of Business and
- D. ACTIVITY COORDINATORS/ IMPLEMENTERS: MARIANE LEE B. LINESES and MS. AUDITTE V. SOL
- E. PROJECTED DURATION: February March 2024
- F. PMS and TRAVEL MANAGEMENT SYSTEM: COST: PHP 390,000.00
- G. SOURCE OF FUND: CURRICULUM DEVELOPMENT

#### II. RATIONALE

This Hotel and Travel Management systems ensures that the mode of instruction are being utilized with the necessary skills and knowledge to effectively utilize the computer software and technology systems used within the hotel industry. This module is essential for enabling staff to perform their roles efficiently, provide exceptional guest service, and contribute to the overall success of the business.

Hotel systems typically includes a range of areas, including property management systems (PMS), reservation systems, point of sale (POS) systems, customer relationship management (CRM) software, and other specialized applications however due to limitations on subscription and coverage while a Travel Management System is a tool that provides a single, seamless interface for booking, tracking, and handling end-to-end management for business travel. The module serves as a refresher course with the functionalities of each system, best practices for data entry and retrieval, troubleshooting techniques, and how to leverage the systems to enhance operational processes and guest satisfaction. By investing in comprehensive hotel systems training and software license, one can ensure employees are proficient in utilizing technology to manage reservations, process payments, track guest preferences, maintain accurate records, and deliver personalized experiences. This, in turn, can lead to improved efficiency, reduced errors, streamlined operations, and ultimately, an elevated level of instructions that meets or exceeds guest expectations.

With the help of the abovementioned systems, faculty members will be able to use computer software and other technology-based in the hotel business environment with efficiency and knowledge. In order to carry out their duties effectively, deliver first-rate customer service, and contribute to the curriculum's overall success.

An effective PMS and Travel Management System is anticipated to provide tools and features that support revenue management, including rate optimization, inventory control, and integrated distribution channels, ultimately maximizing the hotel's revenue potential. Both access should enable the collection, analysis, and utilization of valuable data related to guest behavior, booking patterns, and operational performance, empowering informed decision-making and strategic planning. A robust PMS is expected to integrate seamlessly with other hotel systems such as point of sale (POS), customer relationship management (CRM), and channel management platforms, ebooking channels, intermediaries and partner booking companies fostering efficient communication and data sharing across the organization. Implementing these types of systems should support compliance with industry standards and regulations, as well as ensure robust security measures for guest information and payment transactions, thereby enhancing trust and confidence among guests and stakeholders. Each system should offer flexibility and scalability to adapt to evolving business needs, market dynamics, and technological advancements, ensuring that the system remains relevant and effective over time. Through features such as inventory management, procurement systems, live and training inventory systems and data analytics, there is an anticipation to support cost control efforts and help optimize resource allocation within the organization.





A well-implemented system is expected to streamline various operational processes such as reservation management, room allocation, check-in/out procedures, housekeeping coordination, and billing, leading to increased efficiency and reduced manual workload for the staff. The PMS should contribute to providing a more seamless and personalized experience for guests by enabling better management of guest preferences, efficient handling of requests, and accurate tracking of guest interactions and feedback throughout their stay.

As we work toward high-performance management, our college is aware that these types of training will become necessary as they prepare a thorough, well-thought-out strategy for faculty training. The university wants to improve its current best practices by adding high-quality and comprehensive plans to conceptualize and construct resilient processes and system alterations in order to adapt to the changing demands and issues of the industry, society, and the generation stability.

Overall, the expected output of purchasing a PMS for a hotel aligns with the goals of driving operational excellence, improving the guest experience, maximizing revenue, and maintaining a competitive edge in the hospitality industry.

Prepared by

MARIANE LEE B. LINESES Program Chairperson, BSHM

Noted:

ABLE, DBHM-HM

Dean, College of Business and Management

Recommending Approval:

NEMESIO H. DAVALOS, Ph.D. Vice President, Academic Affairs

CHRISTIAN ANTHONY C. AGUTAYA, Ph.D.

OIC-University President

//mbl



#### III. OBJECTIVES

This endeavor aims to:

- 1. To provide a platform for students to learn from experts in the field of Tourism and Hospitality industry.
- 2. To understand the importance of accurate data entry, adherence to security protocols, privacy regulations, and compliance with financial procedures when using the PMS Hotel and Travel Management System.
- 3. To strengthen the academic force by putting into practice theoretical approach in getting the necessary content and proper training in delivering classes related to technology systems used in the industry.
- 4. To familiarize students on processes like generating reports from the PMS, analyzing occupancy and revenue data, checking availability of flights, reservation process linked with the e-booking processes and using this information to make informed decisions that optimize student's capabilities in terms of technical advancement.
- 6. To instruct faculty handling related courses integrates with other hotel systems such as the POS, CRM, revenue management, booking processes, travel management systems, and how to leverage these integrations for seamless operations.

By achieving these objectives, the purchase request aims to enhance operational efficiency, provide superior guest service, maintain accurate records, and contribute to the overall success of the curriculum.

## IV. BUDGETARY REQUIREMENTS

Proposed expenses are to be incurred in the activity.

Projected Fund

a. Projected Fund Source of Fund	Items	Unit Cost	Total
CURRICULUM	PMS HOTEL SYSTEM ACCESS AND LICENSE	Php 150,000.00 (1)	Php 150,000.00
CURRICULUM	TRAVEL MANAGEMENT SYSTEM ACCESS AND LICENSE	Php 120,000.00 (2)	Php 240,000.00
	1	Total	Php 390,000.00

Projected Expenses

b. Projected Expenses  Particular Expenses	Quantity	Unit Cost	Total
PMS HOTEL SYSTEM ACCESS  AND LICENSE  (One-time payment, Software System	1	Php 150,000.00	Php 150,000.00
Ownership) TRAVEL MANAGEMENT SYSTEM ACCESS AND LICENSE (One-time payment, Software System	2	Php 120,000.00	Php 240,000.00
Ownership)		Total	Php 390,000.00



#### V. PRODUCT DETAILS:

PRODUCT DETAILS  Quantity	Particular	Amount
Software License	PMS Hotel System (Inclusion) Reservation Module Guest Profiling Front Office Module Rooms Management Housekeeping Module Standard Front Office Cashiering Reports Handling Night Audit	Php150,000.00

Quantity	Particular	Amount
2 Travel Management License	Web-based TRAVEL MANAGEMENT SYSTEM Course Outline: Reservation Module Airline Ticketing and Search Hotel Room Reservation and Search Tours and Packaging Bookings and Search Creation of Tour Packages Release of Vouchers and Tickets	Php240,000.00

- 1. SOFTWARE INSTALLATION: The provider will install PMS Hotel and Travel Management System up to 45 PC units to your computer laboratory.
- 2. BLENDED LEARNING APPLICATION, PMS Hotel and Travel Management System can be used by your students remotely by way of providing them installer, to be installed to their Laptops or PCs at home, from there they can now learn hands on at home. No Internet needed to use PMS.
- 3. SIMULATOR: The provider will install PMS Hotel and Travel Management System to your mock Hotel and Mock Travel Laboratory to be your simulator for students.
- 4. TRAINING: The provider shall provide centralize Faculty hands on training on how to use PMS System and Travel Management System via ZOOM APP for demonstration with certificates of training each faculty or for Faceto-Face Learning mode (if possible) - See training proposal attached.
- 5. MANUAL and MODULES: The provider shall provide PMS Hotel and Travel Management System manual guides and module exercises for faculty use who handles the course offer.
- 6. TECH SUPPORT: The provider shall provide tech support thru Email, Calls, and Team Viewer channels for the duration of 1 year. The provider shall train your computer laboratory in charge and IT personnel on how to install and re-install your schools PMS Software System and Travel Management System. And how to create access codes for your students.
- 8. SOFTWARE LICENSE CERTIFICATE: The provider shall grant Software License Certificate of Ownership Rights to Use once full Payment and delivery was achieved.
- 9. WARRANTY: provides one year software warranty.
- 10. LICENSE: Software License Certificate of Ownership shall be given as the software system access owner.

## VI. EXPECTED OUTPUT

Purchasing a Property Management System (PMS) and Travel Management System (TMS) for an academic institution can encompass a range of beneficial outcomes, including but not limited to improved operational efficiency, enhanced client or student experience, knowledge on revenue optimization, data-driven decision making process, seamless integration and connectivity, importance of security and privacy of customer data, adaptability, scalability and resource optimization to the fullest capacity.



February 22, 2024

DR. CHRISTIAN ANTHONY C. AGUTAYA

OIC President This University

Sir:

RECEIVED-MCC RECORDS OFFICE

CONTROL #

### Mabuhay! MAHALTA NA!

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We propose to place the contract in place and effective on or before the purchase of the license ownership. The process will involve the following outline:

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We appreciate your support in this effort and look forward to your favorable response. Thank you for your consideration.

With kind regards

BLE, DBHM-HM FRANIE MAR

Dean, College of Business and Management

Approval: Recommending

NEMESIO H. DAVALOS, Ph.D. Vice President, Academic Affairs

Approved Co 9

CHRISTIAN ANTHONY C. AGUTAYA, Ph.D.

OIC- Office of the President



#### **PROPOSAL**

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- G. SOURCE OF FUND: CURRICULUM DEVELOPMENT

#### II. RATIONALE

This Hotel and Travel Management systems ensures that the mode of instruction are being utilized with the necessary skills and knowledge to effectively utilize the computer software and technology systems used within the hotel industry. This module is essential for enabling staff to perform their roles efficiently, provide exceptional guest service, and contribute to the overall success of the business.

Hotel systems typically includes a range of areas, including property management systems (PMS), reservation systems, point of sale (POS) systems, customer relationship management (CRM) software, and other specialized applications however due to limitations on subscription and coverage while a Travel Management System is a tool that provides a single, seamless interface for booking, tracking, and handling end-to-end management for business travel. The module serves as a refresher course with the functionalities of each system, best practices for data entry and retrieval, troubleshooting techniques, and how to leverage the systems to enhance operational processes and guest satisfaction. By investing in comprehensive hotel systems training and software license, one can ensure employees are proficient in utilizing technology to manage reservations, process payments, track guest preferences, maintain accurate records, and deliver personalized experiences. This, in turn, can lead to improved efficiency, reduced errors, streamlined operations, and ultimately, an elevated level of instructions that meets or exceeds guest expectations.

With the help of the abovementioned systems, faculty members will be able to use computer software and other technology-based in the hotel business environment with efficiency and knowledge. In order to carry out their duties effectively, deliver first-rate customer service, and contribute to the curriculum's overall success.

An effective PMS and Travel Management System is anticipated to provide tools and features that support revenue management, including rate optimization, inventory control, and integrated distribution channels, ultimately maximizing the hotel's revenue potential. Both access should enable the collection, analysis, and utilization of valuable data related to guest behavior, booking patterns, and operational performance, empowering informed decision-making and strategic planning. A robust PMS is expected to integrate seamlessly with other hotel systems such as point of sale (POS), customer relationship management (CRM), and channel management platforms, ebooking channels, intermediaries and partner booking companies fostering efficient communication and data sharing across the organization. Implementing these types of systems should support compliance with industry standards and regulations, as well as ensure robust security measures for guest information and payment transactions, thereby enhancing trust and confidence among guests and stakeholders. Each system should offer flexibility and scalability to adapt to evolving business needs, market dynamics, and technological advancements, ensuring that the system remains relevant and effective over time. Through features such as inventory management, procurement systems, live and training inventory systems and data analytics, there is an anticipation to support cost control efforts and help optimize resource allocation within the organization.



#### III. OBJECTIVES

This endeavor aims to:

- 1. To provide a platform for students to learn from experts in the field of Tourism and Hospitality industry.
- 2. To understand the importance of accurate data entry, adherence to security protocols, privacy regulations, and compliance with financial procedures when using the PMS Hotel and Travel Management System.
- 3. To strengthen the academic force by putting into practice theoretical approach in getting the necessary content and proper training in delivering classes related to technology systems used in the industry.
- 4. To familiarize students on processes like generating reports from the PMS, analyzing occupancy and revenue data, checking availability of flights, reservation process linked with the e-booking processes and using this information to make informed decisions that optimize student's capabilities in terms of technical advancement.
- 6. To instruct faculty handling related courses integrates with other hotel systems such as the POS, CRM, revenue management, booking processes, travel management systems, and how to leverage these integrations for seamless operations.

By achieving these objectives, the purchase request aims to enhance operational efficiency, provide superior guest service, maintain accurate records, and contribute to the overall success of the curriculum.

#### IV. BUDGETARY REQUIREMENTS

Proposed expenses are to be incurred in the activity.

a. Projected Fund

a. Projected Fund Source of Fund	Items	Unit Cost	Total
CURRICULUM	PMS HOTEL SYSTEM ACCESS AND LICENSE	Php 150,000.00 (1)	Php 150,000.00
CURRICULUM	TRAVEL MANAGEMENT SYSTEM ACCESS AND LICENSE	Php 120,000.00 (2)	Php 240,000.00
		Total	Php 390,000.00

b. Projected Expenses

Particular Expenses	Quantity	Unit Cost	Total
PMS HOTEL SYSTEM ACCESS AND LICENSE (One-time payment, Software System	1	Php 150,000.00	Php 150,000.00
Ownership) TRAVEL MANAGEMENT SYSTEM ACCESS AND LICENSE (One-time payment, Software System	2	Php 120,000.00	Php 240,000.00
Ownership)		Total	Php 390,000.00



#### V. PRODUCT DETAILS:

Quantity	Particular	Amount
Software License	PMS Hotel System (Inclusion)	
	Reservation Module	
	Guest Profiling	
	Front Office Module	
	Rooms Management	Php150,000.00
	Housekeeping Module	
	Standard Front Office	
	Cashiering	
	Reports Handling	
	Night Audit	

Quantity Particular  2 Travel Web-based TRAVEL MANAGEMENT	AND
2 Travel  Management License  SYSTEM  Course Outline:  Reservation Module  Airline Ticketing and Search  Hotel Room Reservation and Search  Tours and Packaging  Bookings and Search  Creation of Tour Packages  Release of Vouchers and Tickets	Php240,000.00

- 1. SOFTWARE INSTALLATION: The provider will install PMS Hotel and Travel Management System up to 45 PC units to your computer laboratory.
- 2. BLENDED LEARNING APPLICATION, PMS Hotel and Travel Management System can be used by your students remotely by way of providing them installer, to be installed to their Laptops or PCs at home, from there they can now learn hands on at home. No Internet needed to use PMS.
- 3. SIMULATOR: The provider will install PMS Hotel and Travel Management System to your mock Hotel and Mock Travel Laboratory to be your simulator for students.
- 4. TRAINING: The provider shall provide centralize Faculty hands on training on how to use PMS System and Travel Management System via ZOOM APP for demonstration with certificates of training each faculty or for Faceto-Face Learning mode (if possible) - See training proposal attached.
- 5. MANUAL and MODULES: The provider shall provide PMS Hotel and Travel Management System manual guides and module exercises for faculty use who handles the course offer.
- 6. TECH SUPPORT: The provider shall provide tech support thru Email, Calls, and Team Viewer channels for the duration of 1 year. The provider shall train your computer laboratory in charge and IT personnel on how to install and re-install your schools PMS Software System and Travel Management System. And how to create access codes for your students.
- 8. SOFTWARE LICENSE CERTIFICATE: The provider shall grant Software License Certificate of Ownership Rights to Use once full Payment and delivery was achieved.
- 9. WARRANTY: provides one year software warranty.
- 10. LICENSE: Software License Certificate of Ownership shall be given as the software system access owner.

#### VI. EXPECTED OUTPUT

Purchasing a Property Management System (PMS) and Travel Management System (TMS) for an academic institution can encompass a range of beneficial outcomes, including but not limited to improved operational efficiency, enhanced client or student experience, knowledge on revenue optimization, data-driven decision making process, seamless integration and connectivity, importance of security and privacy of customer data, adaptability, scalability and resource optimization to the fullest capacity.





A well-implemented system is expected to streamline various operational processes such as reservation management, room allocation, check-in/out procedures, housekeeping coordination, and billing, leading to increased efficiency and reduced manual workload for the staff. The PMS should contribute to providing a more seamless and personalized experience for guests by enabling better management of guest preferences, efficient handling of requests, and accurate tracking of guest interactions and feedback throughout their stay.

As we work toward high-performance management, our college is aware that these types of training will become necessary as they prepare a thorough, well-thought-out strategy for faculty training. The university wants to improve its current best practices by adding high-quality and comprehensive plans to conceptualize and construct resilient processes and system alterations in order to adapt to the changing demands and issues of the industry, society, and the generation stability.

Overall, the expected output of purchasing a PMS for a hotel aligns with the goals of driving operational excellence, improving the guest experience, maximizing revenue, and maintaining a competitive edge in the hospitality industry.

Prepared by:

MARIANE LEE B. LINESES Program Chairperson, BSHM

Noted:

FABLE, DBHM-HM FRANIE M. A

Dean, College of Business and Management

Recommending Approval:

NEMESIO H. DAVALOS, Ph.D. Vice President, Academic Affairs

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OIC-University President

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Summary of Findings and Recommendations-MinSU IJS in Tourism Management-4 <sup>th</sup> Survey line 26:30, 2023	RECOMMENDATIONS	The institution may explore the installation of directional signage within the laboratory rooms to provide students with clear guidance during emergency evacuations.  The institution may conduct regular demonstrations and training sessions on the proper use of fire extinguishers, first aid kits, and other emergency measures.  The administration may consider procuring a subscription of licensed computer software program to be used by the BSTM students in performing travel-related computer operations (PTCO) for various travel-related functions.  The Institution may consider hiring a laboratory aide to oversee the laboratory rooms and ensure that tools and equipment are well-maintained, organized, clean, and safely stored.
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Summary of Findings and Recommend IJS in Yourism Management-4th Survey June 26-30, 2023	AREAS NEEDING IMPROVEMENT	1. The presence of directional signage in laboratory rooms slimited.  2. Regular demonstrations and training sessions on the proper use of fire extinguishers, first aid kits, and other emergency measures are not conducted.  3. Insufficient computer software program like Amadeus, LEMAX and GDS for the mock travel agency is evident. Laboratory sessions for travel-related operation is carried out in partnership with AMIGA travel agency who provides a temporary computer system program.  There is a lack of a skilled laboratory assistant responsible for the proper maintenance and safekceping of tools and equipment in the BSTM laboratory.
	STRENGTHS	BSTM program provide students with a range of advantages that are used to boost their career progression in the field.  The BSTM program has sot up a mock travel agency where students gain hands-on experience and develop their understanding of the booking system and operations.  The laboratory facilities for each skill-based subject are clean, well-organized, and adequately ventilated, with ample room to allow students to move around freely during practical work.
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The second secon	AREA OF ACCREDITATION	AREA IX: LABORATORIES

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## Section 19. Library

- Library personnel, facilities and holdings should conform to existing CHED requirements for libraries which are embodied in a separate 19.1 CHED issuance.
- Scholarly Journals. The HEI shall have a regular and updated subscription to at least two (2) professional foreign journals and at least two (2) local journals in the areas of tourism, hospitality and specialized areas of interest
- In addition to the core book collection, a core periodical collection of current and relevant titles (local and foreign) shall also be provided. Periodicals shall include serials, magazines and newspapers of hard 19.3 and/or soft copies.

#### Laboratory and Physical Facilities Section 20.

#### Laboratory Requirements 20.1

Colleges and universities offering BSTM or BSHM should provide adequate physical facilities for said courses. All institutions should maintain a campus conducive to learning to promote the quality of their graduates.

Support services such as health and placement services may be shared with other units of the school and should be operational during school hours. However, health examinations and certifications as required by industry should be administered to faculty, staff and students of the programs.

- a. Laboratories should conform to existing requirements as specified by law (RA No. 6541, "The National Building Code of the Philippines" and Presidential Decree 856, "Code of Sanitation of
- b. In addition, HEIs offering BSHM should comply with the Minimum Requirements for Kitchen Laboratories as specified in APPENDIX H: Minimum Facilities, Equipment and Appliances for the BSTM and BSHM programs

#### **Physical Facilities** 20.2

- a. HEIs offering BSTM or BSHM should provide adequate physical facilities for their courses in accordance with the following elements found in the "CMO No. 40, s. 2008" Manual of Regulation for Private Higher Education (MORPHE); Batas Pambansa Blg. 232, The Education Act of 1982; Republic Act (RA) 8981, The PRC Modernization Act of 2000 "RA 6541, National Building Code of the Philippines", Presidential Decree 856, "The Code of Sanitation of the Philippines", the laws governing various profession and CHED Issuances.
- b. Facilities for support services such as health, guidance and employment /placement services may be shared with other units of

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APPENDIX H: Minimum Facilities, Equipment and Appliances for the BSTM and BSHM programs

# Bachelor of Science in Hospitality Management

# A. Front Office Equipment and Materials

	TOOLS
QTY	
units	Bell boys cart
1 pc.	Credit Card Voucher holder
	EQUIPMENT
QTY	
5 pcs.	Calculator
1 pc.	Cash box drawer
1 pc.	Cash register
4 pcs	Clocks, at least 4 to reflect various time zones
2 units	Computer (with reservation system) and printer/Property management system (e.g. Opera)
1 pc.	Credit card imprinter
1 pc	Eftpos - Electronic funds transfer at point of sale
1 pc.	Fake Bills detector
1 pc.	Fax machine
1 lot	Front office desk
1 pc.	Guest folio rack
1 pc.	Hypercom *
1 pc.	Key card marker
1 pc.	Key Card verifier
1 pc.	Key rack/Keycard holders
4 pcs.	Lapel microphone
1 pc	Manual credit card machine (and vouchers)
1 pc.	Safety deposit box/ drop vault
2 pcs.	Telephone/Telephone system – one per student
1 pc.	Typewriter
	MATERIALS
OTV	
QTY	Lachook
1	Log book  Room key/Room keys (e.g. ving card keys)
2 pcs.	
2 pcs.	Ving card White board/cork board
1 pc.	-14-35-00000000000000000000000000000000000
5 pcs.	Empty envelopes
5 pcs.	Luggage tag

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